

Transport Tendering Platform

Passenger Transport E-Tendering System

A sealed bidding platform for passenger transport route opportunities.

1. Executive Summary

Transport Tendering Platform is a simple MVP platform designed to support organisations that need to publish route opportunities, receive sealed provider submissions, protect commercially sensitive pricing and manage transparent award decisions.

The platform supports passenger transport e-tendering for transport, transport commissioning and approved provider teams. It helps move route tendering away from email chains and spreadsheets into a clearer workflow with role-based access, sealed bid opening, reports and audit history.

2. The Challenge

Manual route tendering often relies on spreadsheets, inboxes and repeated file versions. That can make it harder to track who submitted what, when a route closed, whether pricing remained confidential and how a final decision was recorded.

Buyer teams need a provider-friendly process that protects bid confidentiality while still supporting evaluation, transparency and operational speed.

- Spreadsheet and email workflows can create unclear version history.
- Provider prices must remain confidential until the correct stage.
- Buyer teams need audit-ready decision records.
- Providers need a simple portal for their own opportunities and submissions.

3. How the System Works

Users create a route, add route sheet details and passenger references, publish the opportunity, and receive sealed provider submissions. Providers submit or revise their own tender while the route remains open.

After the deadline has passed, authorised users close the tender and open sealed bids. Ranking, evaluation, award notes, reports and CSV export become available only after sealed opening.

- Buyer team creates route and route sheet details.
- Buyer team adds passenger references without default passenger names.
- Buyer team publishes the opportunity.
- Approved provider submits a sealed tender.
- Deadline passes, then authorised users open sealed bids.
- Buyer team evaluates, awards, reports and exports.

4. Sealed Tender Integrity

Transport Tendering Platform is not a live reverse auction. It is designed for sealed bidding. Providers do not see competitor details, staff do not see bid prices before the deadline and formal opening, and rankings appear only after sealed opening.

CSV export is blocked before sealed opening, and major actions are written to the audit log to support transparent review.

- Providers never see competitor prices, names, emails or company details.
- Bid prices remain locked until the tender deadline has passed and sealed bids are formally opened.
- Receipt numbers and integrity checks support demo auditability.
- Ranking appears only after formal sealed opening.

5. Buyer Workflow

Authorised buyer users can manage the full tender lifecycle from dashboard to award. The workflow includes creating routes, adding route sheet data, publishing, closing, opening sealed bids, evaluation, award, reports, notifications and audit review.

- Dashboard for route status and deadlines.
- Create route with route sheet and passenger reference details.
- Close and open sealed bids after the deadline.
- Evaluate compliance, quality score and notes.
- Award routes and export ranking CSV after opening.

6. Provider Workflow

Providers register, wait for approval, view open opportunities and submit sealed tenders. Approved providers can revise their own tender while the route is open and can see only their own latest price and submission history.

Outcome messages remain confidential and do not expose competitor data.

7. Route Sheet and Passenger Reference Feature

Route sheets help buyer teams capture operational detail in a structured way. Passenger references are used by default rather than passenger names, supporting a privacy-conscious MVP data model.

- Route days, destination and journey timings.
- Vehicle requirement and escort requirement.
- Transport needs and accessibility notes.
- Clean Air Zone notes and charging flags.
- Passenger reference, pickup and drop-off details.

8. Tender Cost Breakdown

The tender form supports a clear cost breakdown. Providers can enter base daily cost, escort cost and Clean Air Zone charge where relevant. The total daily cost is stored in integer pence and used for ranking after sealed opening.

9. Evaluation, Reports and Audit

After sealed opening, authorised users can record compliance status, quality score, evaluation notes and award notes. Reports and CSV export support review after the correct reveal gate has passed.

The audit trail records major events including registration, provider approval, route actions, sealed submissions, bid opening, evaluation, award and export.

10. Subscription Plans

Pricing is designed around the operational value of replacing manual route bidding workflows with a structured sealed bidding platform. Payment processing is not connected in this MVP.

Plan	Monthly	Annual	Best for
Pilot	£799 / month	£7,990 / year	Controlled first pilot or one transport team
Professional	£1,999 / month	£19,990 / year	Active passenger transport bidding teams
Enterprise	From £4,999 / month	From £49,990 / year	Larger organisations, multi-team workflows or hosted deployment

Setup and onboarding: Pilot setup from £1,950, Professional onboarding from £4,950, Enterprise onboarding from £9,950. Customisation Pack: £9,950 one-off, including up to 20 agreed dashboard, reporting, form, route workflow, or branding changes. Additional standard changes are £450 each. Advanced workflow, integrations, hosted deployment, security review, custom SLA, or data migration are quoted separately.

11. Implementation and Onboarding

A sensible pilot rollout starts with discovery, pilot setup, provider readiness checks, training and review. Production deployment should include hosting, security, data protection, accessibility and procurement compliance review.

- Discovery and route workflow review.
- Pilot setup with seed data and admin configuration.

- Provider readiness and training.
- Post-pilot review before production planning.

12. Why Subscribe

Transport Tendering Platform helps teams move faster while keeping sealed pricing protected. It gives providers a clearer submission route and gives transport teams a more structured evaluation and reporting workflow.

- Faster route tendering workflow.
- Strong confidentiality by design.
- Better evaluation records.
- Provider-friendly portal.
- Audit-ready workflow.
- Subscription model suitable for pilot rollout.

Call to action

Book a platform demo, start a pilot or request an annual quote through the public subscription request page.

